

Analyst Briefing 1HFY25

28 November 2024



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1 1HFY25 Financial Performance

- Revenue & Profitability
- Assets & Liabilities
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3 Appendix: Financial Results

- 2QFY25 & 1HFY25 results
- Financial ratios

1HFY25 Performance Highlights

- | | |
|--|--|
| <h2>1 Revenue & Profitability</h2> | <ul style="list-style-type: none"> ▪ Revenue grew 15.2% y-o-y to RM1.15 billion ▪ Net interest income grew 15.0% y-o-y <ul style="list-style-type: none"> ➢ Net interest margin at 2.47% ▪ Non-interest income grew 16.1% y-o-y <ul style="list-style-type: none"> ➢ Wealth management (+13.3% y-o-y) & FX sales/trade fees (+19.0% y-o-y) ➢ Treasury & investment income (+RM28.5 million y-o-y) ▪ Cost to Income Ratio at 46.5% ▪ Net profit after tax grew 9.1% y-o-y to RM366.6 million |
| <h2>2 Assets & Liabilities</h2> | <ul style="list-style-type: none"> ▪ Gross loans grew 14.8% y-o-y ▪ Customer deposits grew 13.8% y-o-y, with CASA ratio at 40.9% (one of the highest in the industry) |
| <h2>3 Effective Risk Management</h2> | <ul style="list-style-type: none"> ▪ Net credit cost at 24.5 bps <ul style="list-style-type: none"> ➢ BAU provision: 18.7 bps ➢ Pre-emptive provision: 5.8 bps ▪ Liquidity and capital positions remained strong <ul style="list-style-type: none"> ➢ Liquidity coverage ratio at 149.5% ➢ CET-1 ratio: 12.4% and Total capital ratio: 17.1% |

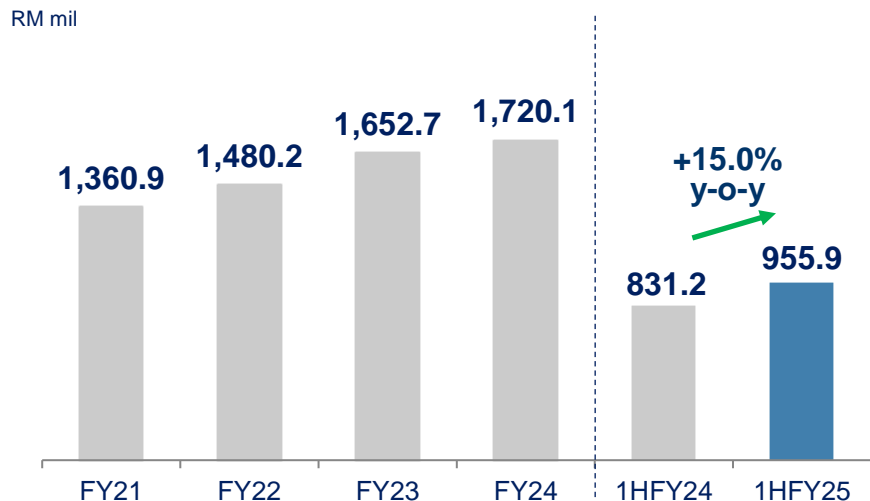
NPAT grew 9.1% y-o-y to RM366.6 million

Income Statement	1HFY24 RM mil	1HFY25 RM mil	Y-o-Y Change (Better / (Worse))	
			RM mil	%
Net Interest Income	831.2	955.9	124.7	15.0%
Non-Interest Income	163.2	189.5	26.3	16.1%
Total Revenue	994.4	1,145.4	151.1	15.2%
OPEX	476.8	532.9	(56.0)	(11.8%)
Pre-Provision Operating Profit	517.5	612.6	95.0	18.4%
Net Credit Cost & Impairments	74.6	140.5	(65.9)	(88.4%)
- BAU credit charge	170.9	107.3	63.6	37.2%
- Overlays / Pre-emptive Provision	(96.3)	33.2	(129.5)	(>100%)
Pre-tax Profit	443.0	472.1	29.1	6.6%
Net Profit After Tax	335.9	366.6	30.7	9.1%
Balance Sheet	1HFY24 RM mil	1HFY25 RM mil	RM mil	%
Gross Loans	51,460	59,074	7,614	14.8%
Treasury Assets	14,311	16,110	1,799	12.6%
Customer Deposits	51,838	58,966	7,128	13.8%
Total Available Funds[#]	56,911	65,133	8,222	14.4%

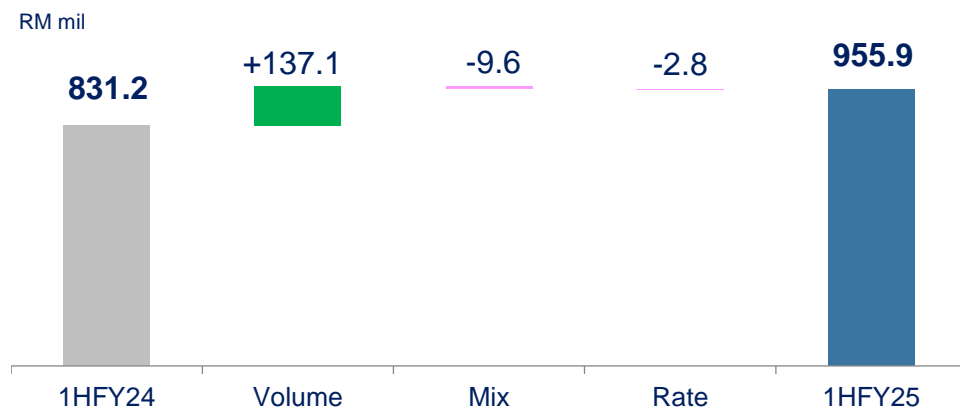
[#] **Total Available Funds** = Customer Deposits + Structured Investment Deposits + Deposits and Placements of Banks / F.I.s (excluding Interbank borrowings & including BNM Funds) + Subordinated Obligations. Total Funding is the denominator for Loan-to-Fund Ratio (LFR).

Net interest income grew 15.0% y-o-y

Net Interest Income

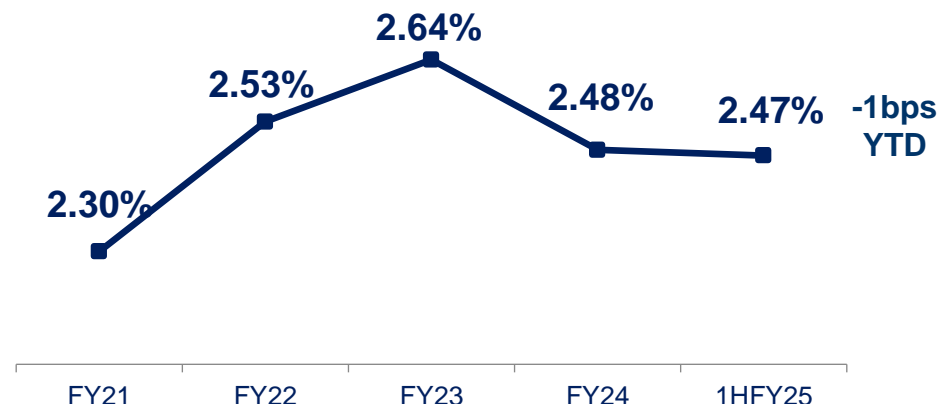


Y-o-Y impact: mainly driven by higher loans volume

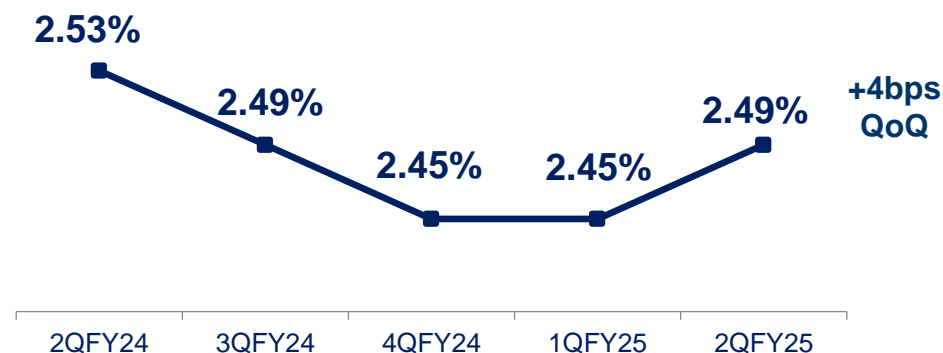


YoY Impact	Volume	Mix	Rate	Total
	+16.5%	-1.2%	-0.3%	+15.0%

Net Interest Margin Trend



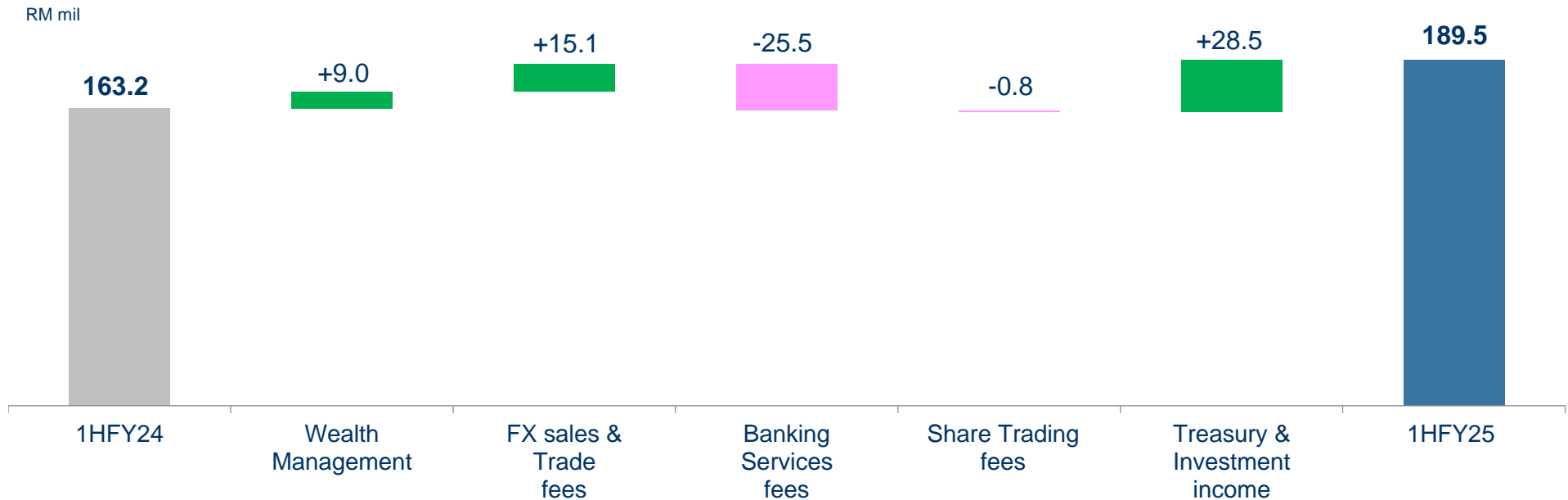
Quarterly NIM:



Non-interest income grew 16.1% to RM189.5 million

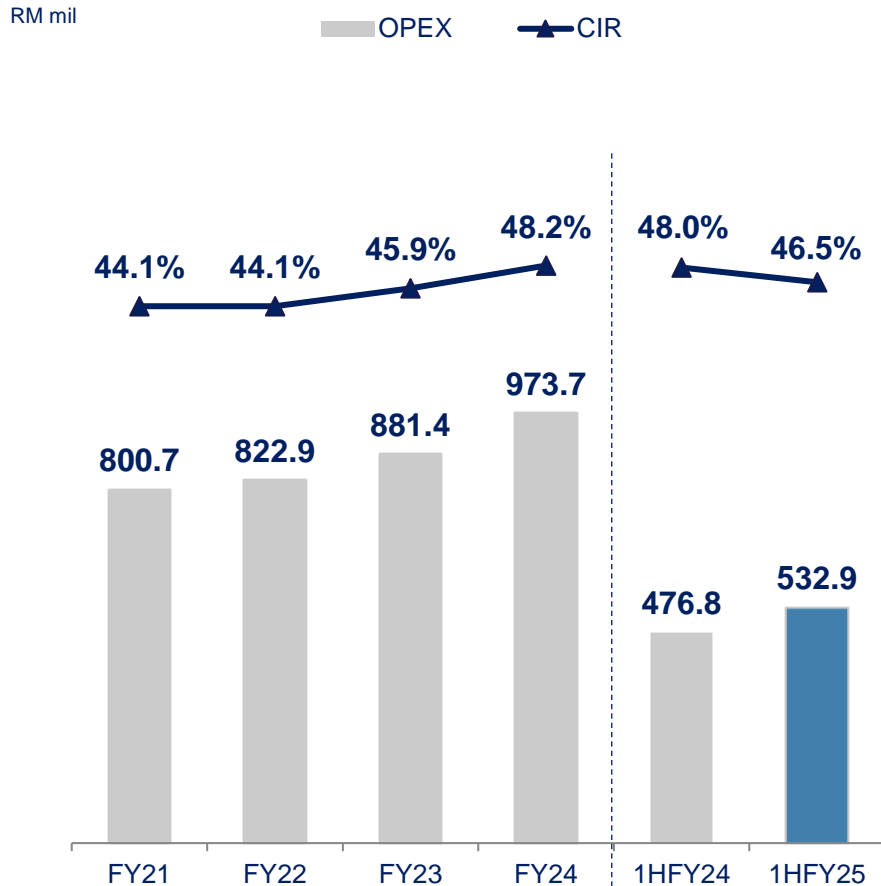
- **Non-interest income: +16.1% y-o-y**
 - Wealth management (+13.3% y-o-y)
 - FX sales & trade fees (+19.0% y-o-y)

- **Treasury & investment income: (+RM28.5 million y-o-y)** mainly due to higher AFS gains and net trading revenue

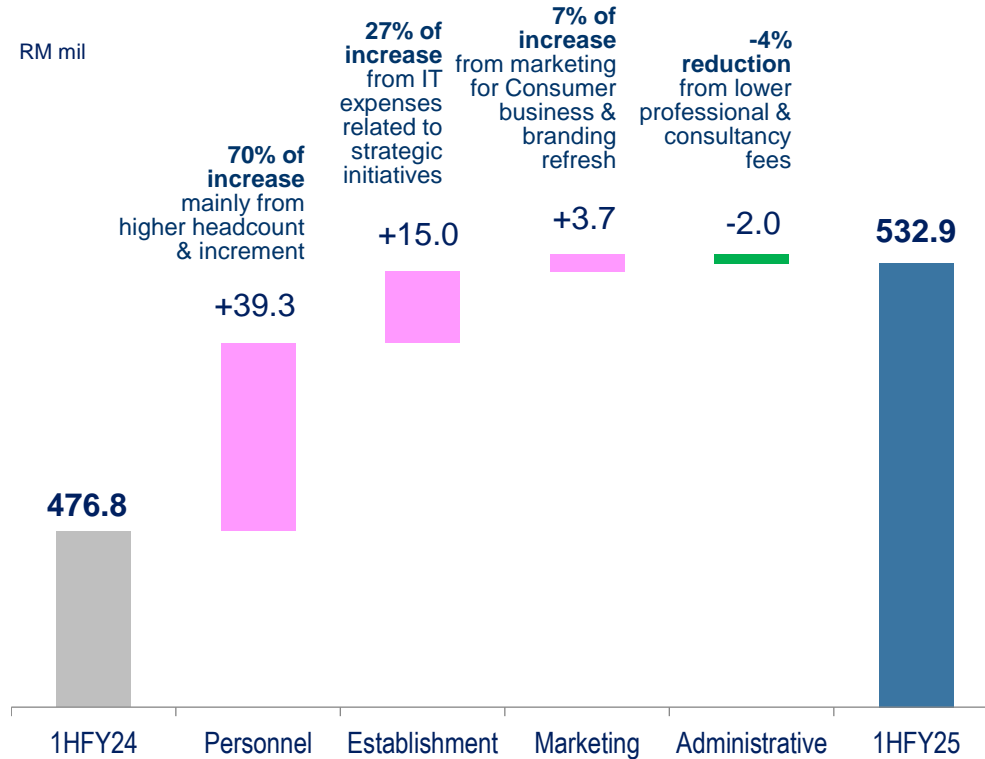


Cost to Income Ratio at 46.5%

Operating Expenses (OPEX)

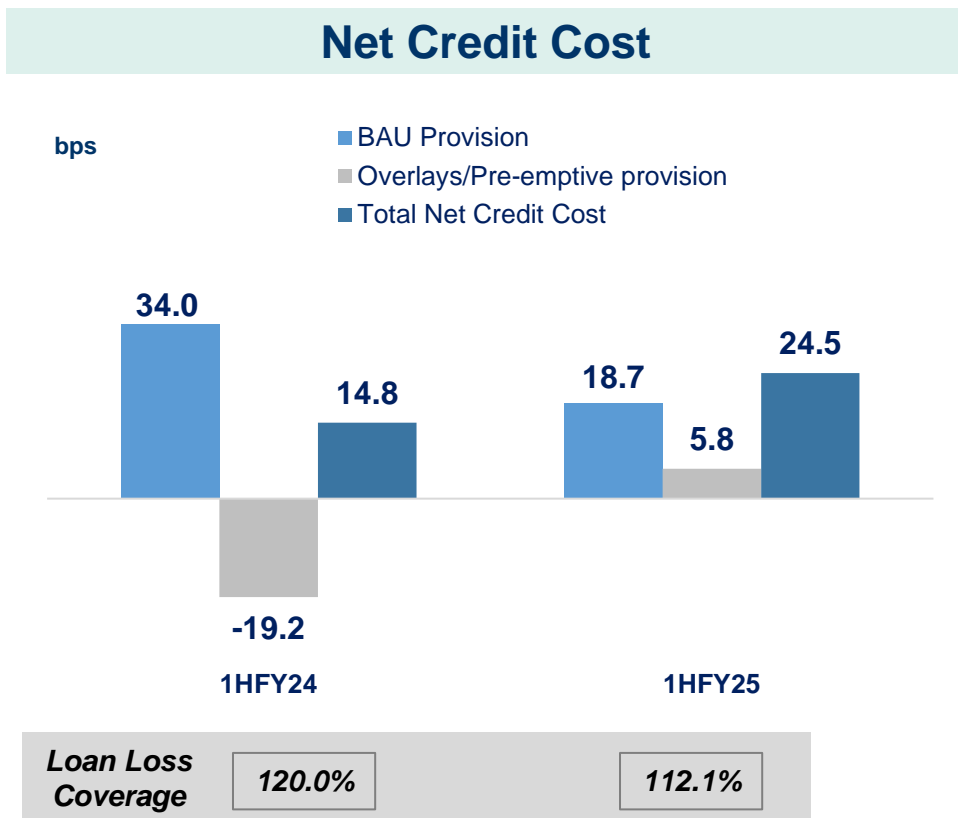


a) Operating expenses up 11.8% y-o-y mainly from higher personnel & IT expenses:



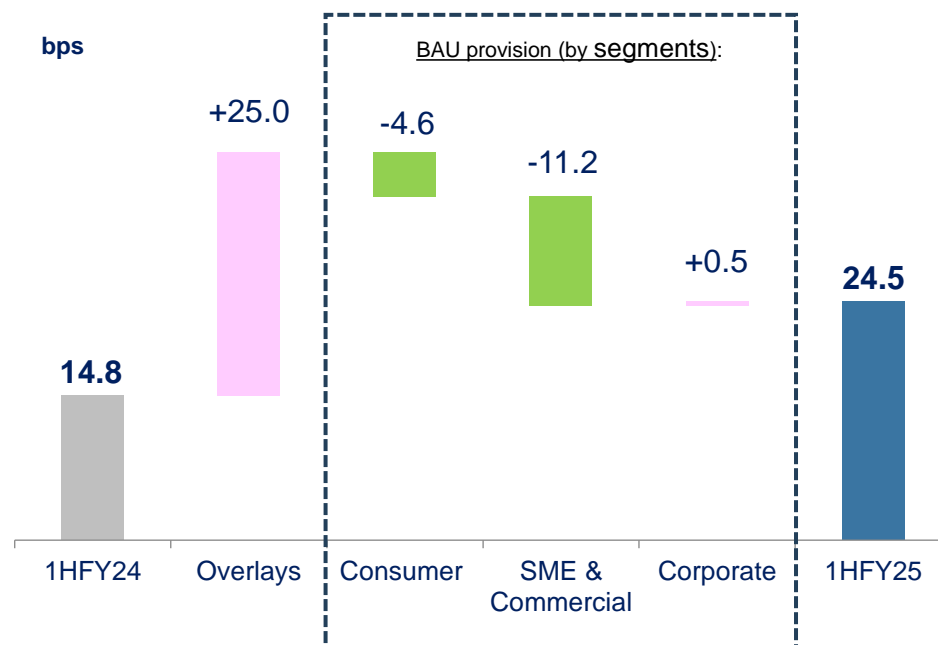
b) Cost to income ratio: 46.5% (below guidance)

Net credit cost at 24.5 bps



- a) Net credit cost at **24.5 bps** [vs 14.8 bps in 1HFY24]:
- BAU provision: **18.7 bps** [vs 34.0 bps in 1HFY24]
 - Pre-emptive provision: **5.8 bps** [vs -19.2 bps overlays write-back in 1HFY24], of which **3.9 bps** are for several corporate accounts.

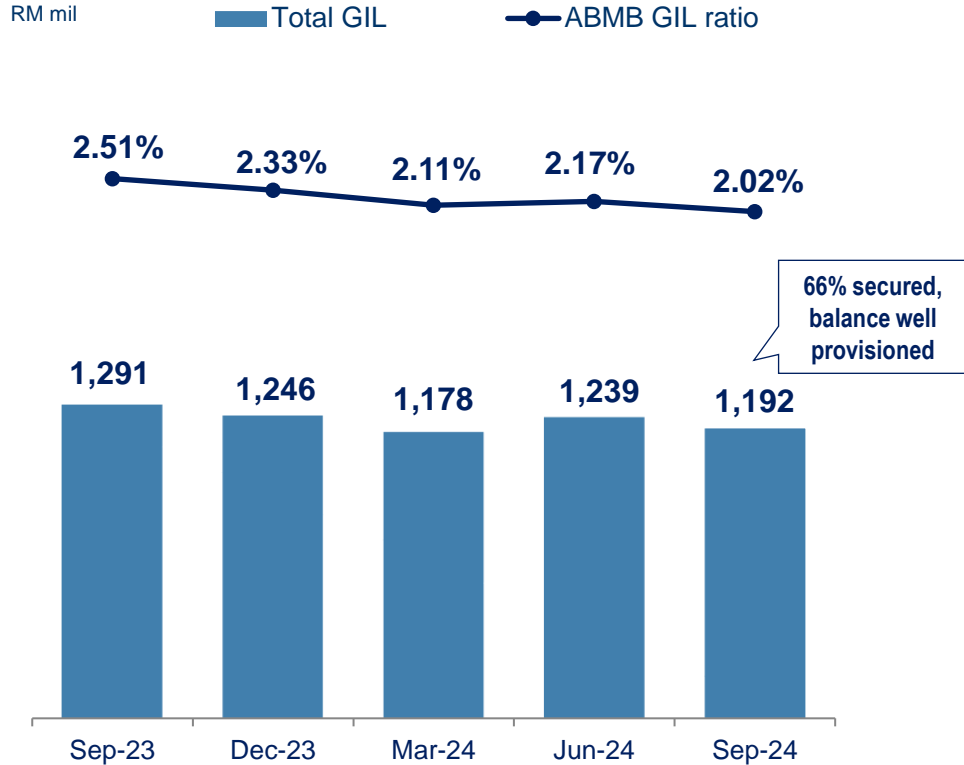
b) Net credit cost: **+9.7bps y-o-y** mainly due to:



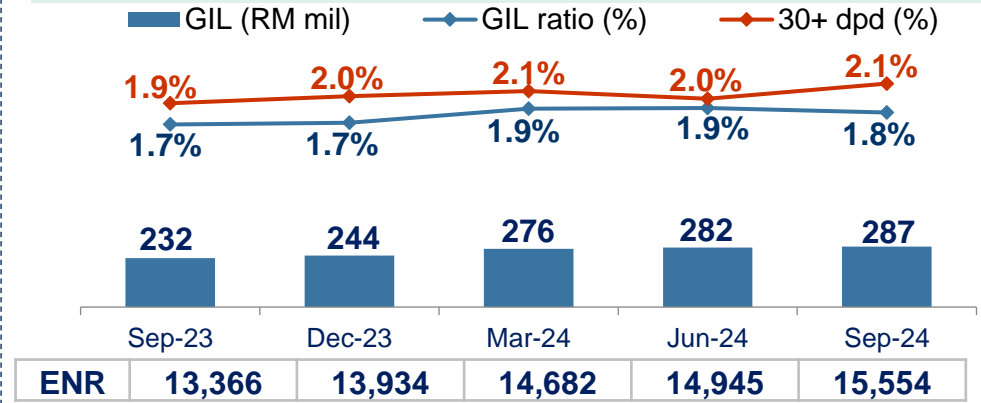
c) Maintain net credit cost guidance between **30 to 35 bps**

Gross impaired loans ratio improved q-o-q to 2.02%

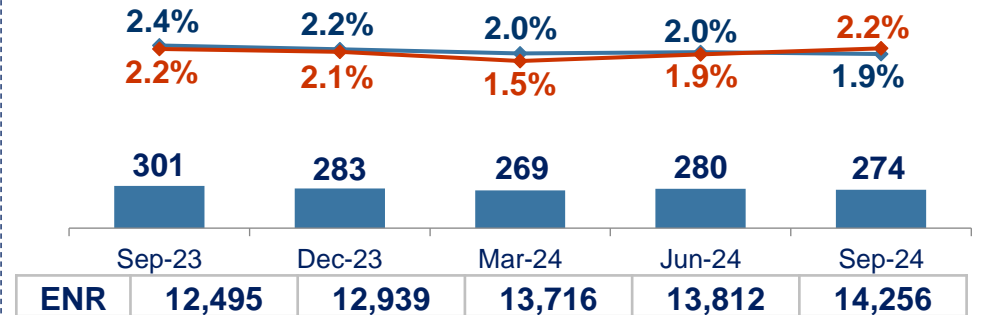
Gross Impaired Loans (GIL)



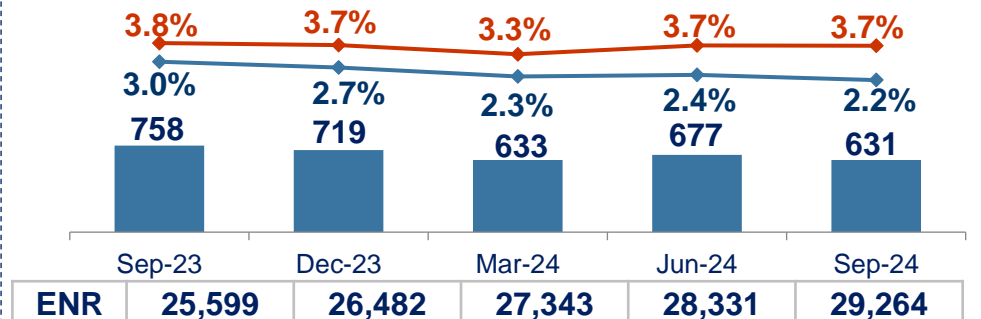
SME



Commercial & Corporate



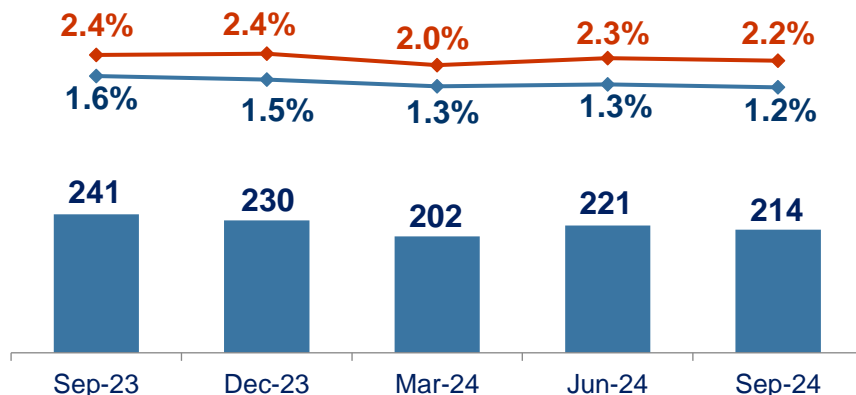
Consumer



GIL ratio: Consumer Segment

Classic Mortgage

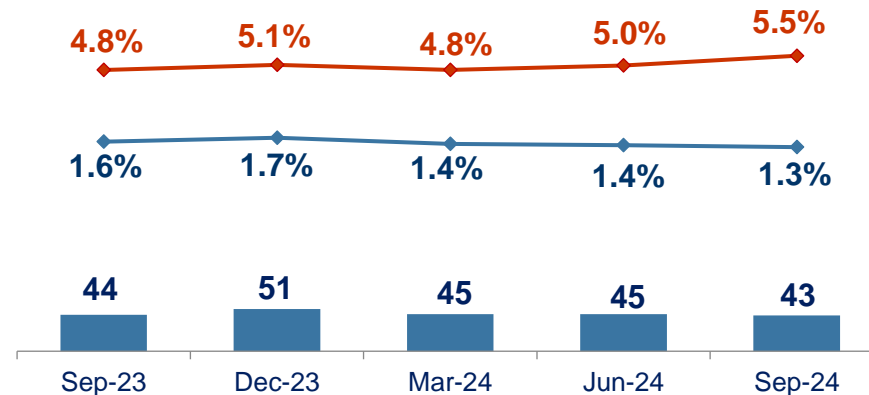
■ GIL (RM mil) ◆ GIL ratio (%) ◆ 30+ dpd (%)



ENR	14,788	15,331	15,971	16,578	17,331
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Personal Financing

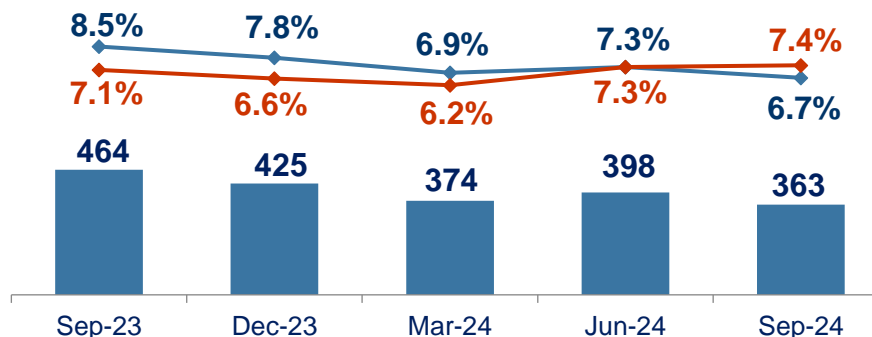
■ GIL (RM mil) ◆ GIL ratio (%) ◆ 30+ dpd (%)



ENR	2,851	2,954	3,099	3,217	3,326
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Alliance ONE Account (AOA)

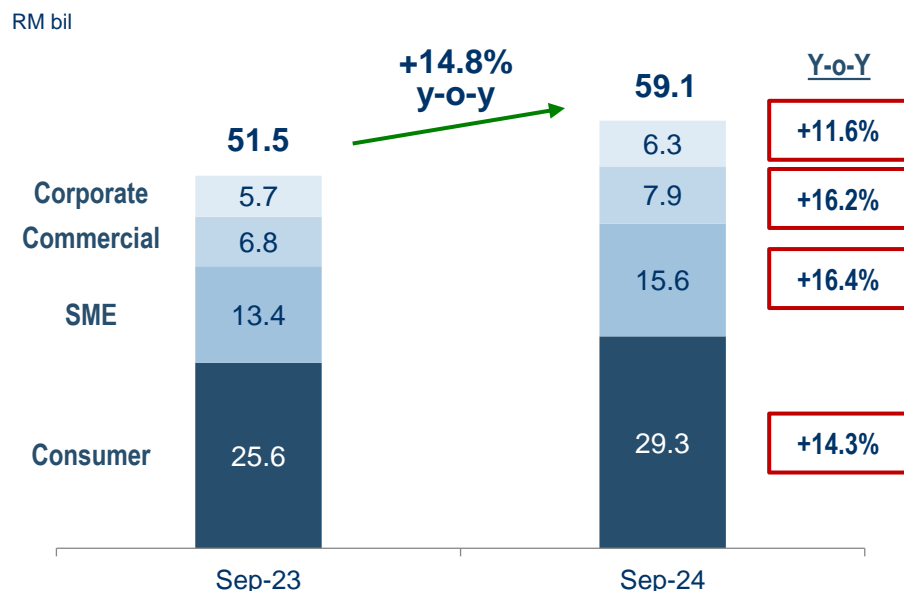
■ GIL (RM mil) ◆ GIL ratio (%) ◆ 30+ dpd (%)



ENR	5,480	5,434	5,394	5,470	5,457
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Strong loans growth, supported by funding

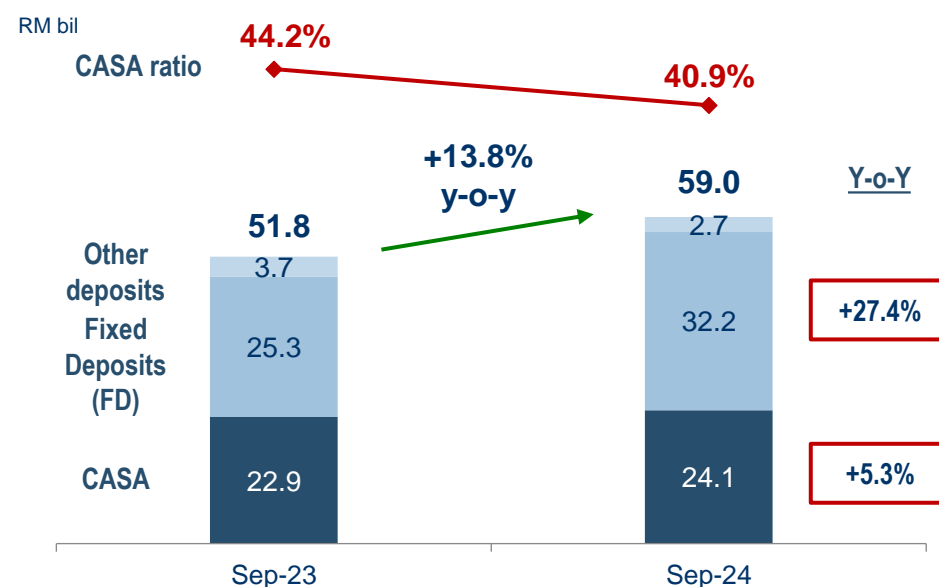
Gross Loans



a) Loans growth: **+14.8% y-o-y**

- SME: +16.4% y-o-y (mainly Term Loans)
- Commercial: +16.2% y-o-y
- Corporate: +11.6% y-o-y
- Consumer Banking: +14.3% y-o-y
 - Mortgage: +12.4% y-o-y
 - Personal Financing: +16.7% y-o-y
 - Share Margin Financing: +29.3% y-o-y

Customer Deposits

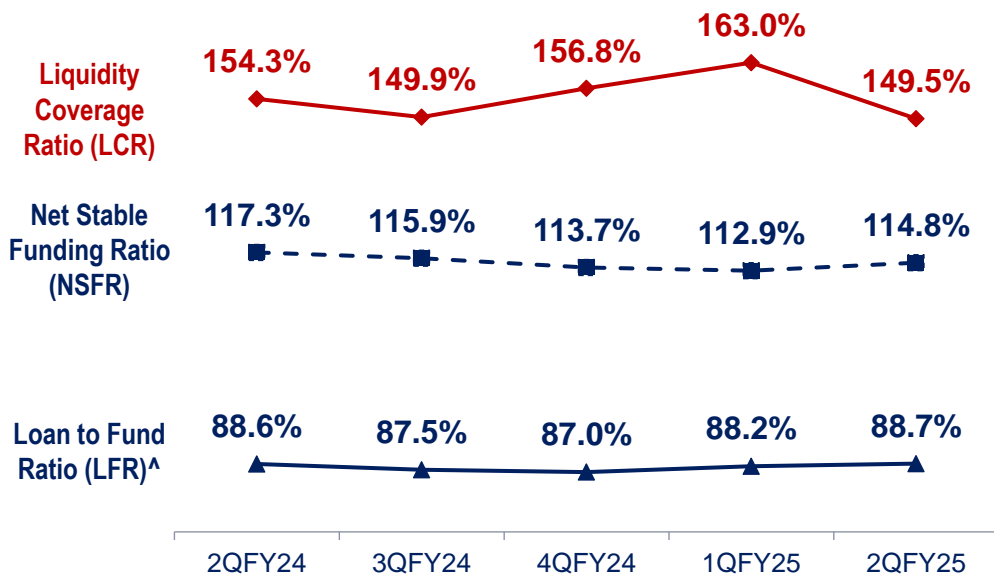


a) Customer deposits: **+13.8% y-o-y**

- b) Fixed deposits: +27.4% (or RM6.9 bil) y-o-y
- c) CASA deposits: +5.3% (or RM1.2 bil) y-o-y
 - CASA ratio at 40.9% (remaining one of the highest in the industry)

Liquidity and capital position remain strong

Liquidity: LCR, LFR & NSFR



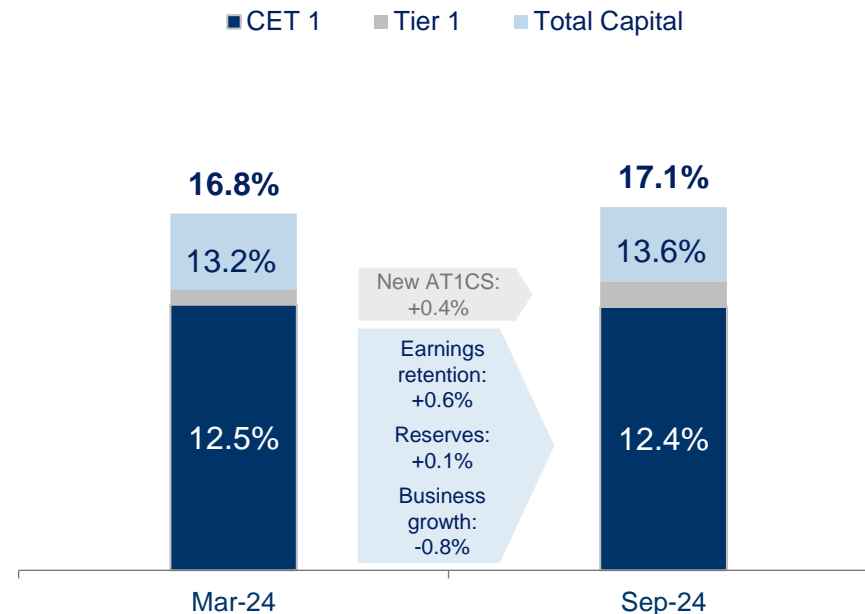
a) Liquidity ratios remaining strong:

- LCR: 149.5% (vs industry*: 148.0%)
- LFR[^]: 88.7% (vs industry*: 83.8%)

b) Net stable funding ratio (NSFR): 114.8%

[^] Loan to Fund Ratio is computed based on gross loans (excluding those funded by Cagamas) divided by total available funds; * BNM Monthly Statistical Bulletin Sep 2024

Capital Position



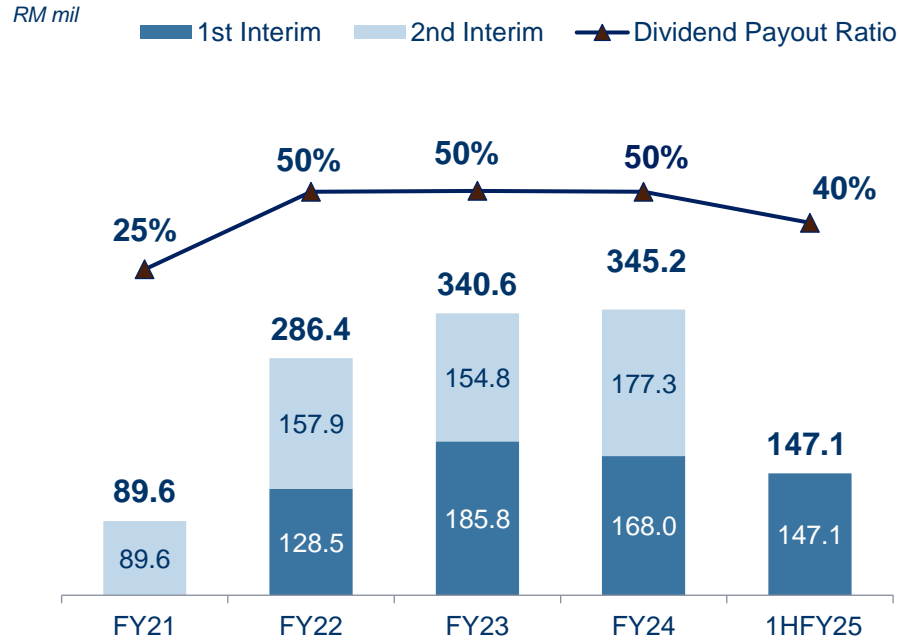
a) Healthy capital position.

b) 20 Sep 2024: ABMB issued RM300 million Additional Tier-1 Capital Securities (AT1CS) improving both Tier 1 and Total Capital ratios.

c) Will maintain sufficient capital through proactive capital management, to support future business expansion.

1HFY25 dividend payout at 40%

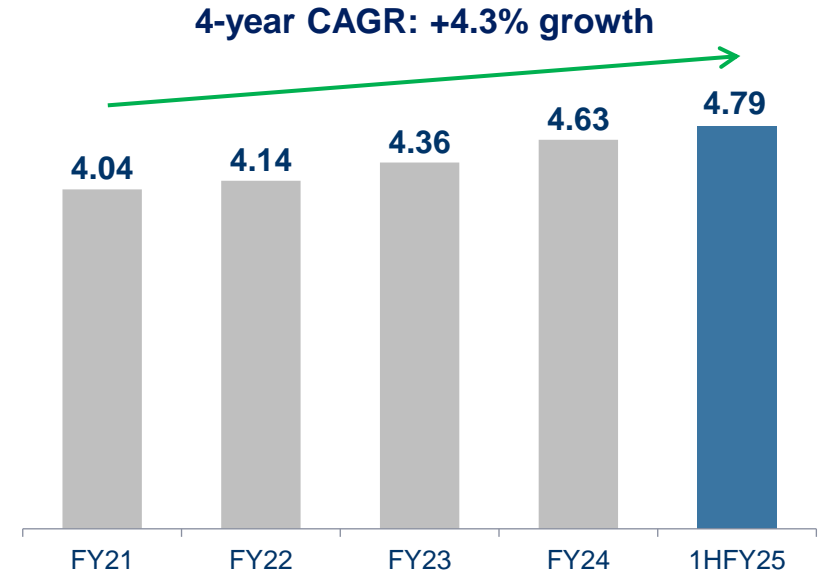
Dividend and Payout Ratio



- a) Proposed 1st interim dividend: 9.50 sen
- b) Dividend payout ratio at 40% (within guidance)

Net Assets per Share

RM



- a) Net asset per share grew steadily to RM4.79 (4-year CAGR: +4.3%)

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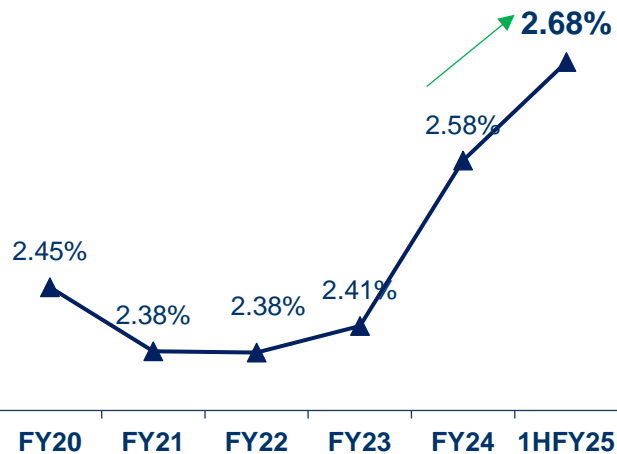
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Acquisition Momentum

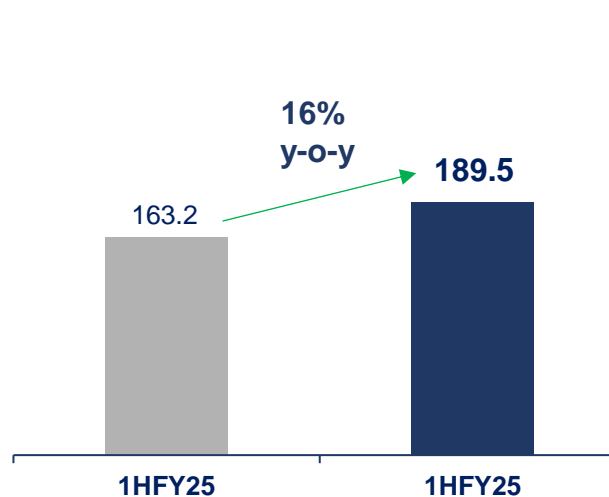
ABG loan market share (%)



- **Overall loan grew by 15%** and continue to expand market share ahead of industry to **2.68%**
- Improvement of market share from all segment
 - SME: **5.32%** vs 5.19% (Mar'24)
 - Consumer: **2.22%** vs 2.13% (Mar'24)
 - Corporate: **1.88%** vs 1.81% (Mar'24)

Deepening relationships

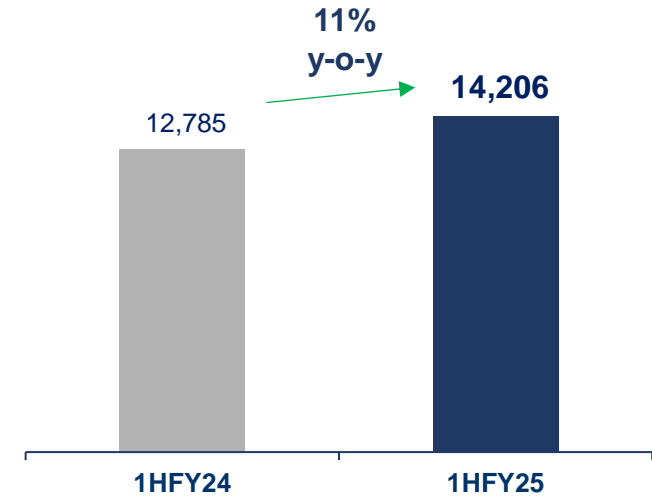
Total Non-Interest Income (RM mil)



- Non-interest income grew **16% y-o-y** driven by the growth from:
 - **Trade Fee: +18% y-o-y**
 - **FX Sales: +19% y-o-y**
 - **Wealth: +13% y-o-y**

Islamic Franchise

AIS Gross Financing (RM Mil)



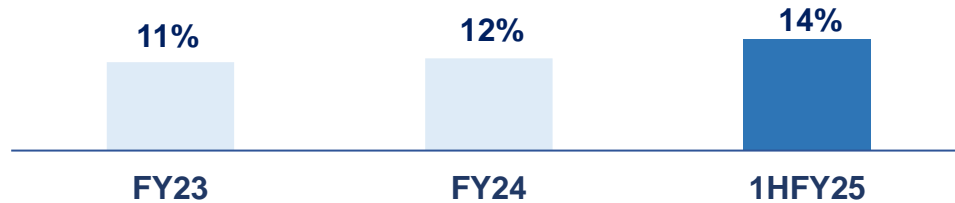
- Islamic financing grew by **11% y-o-y**; with AIS revenue grew by **26% y-o-y**.

1 Continue velocity on SME expansion strategy

SME* YoY Loan Growth

*Based on BNM SME Definition

Target: FY25 Group Loan 8%-10%

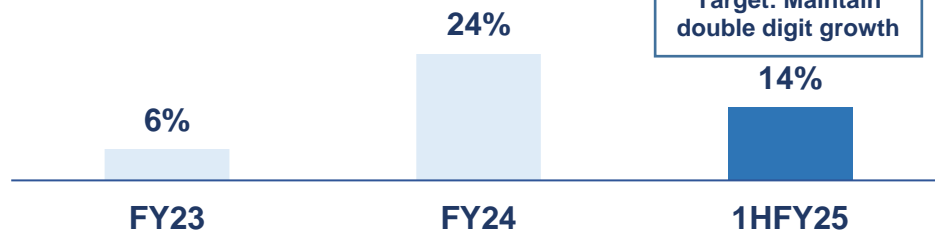


- Continued to **gain loan market share** and **outgrow industry growth** (ABMB: 14% vs industry: 9%)
- Loan market share continued to expand to 5.32% from 5.19% (Mar'24)

2 Support our business customers through their life cycle

Business Banking Client Fee Income (RM)

Target: Maintain double digit growth

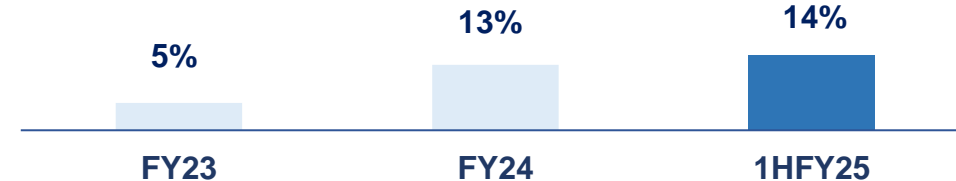


- 1HFY25 client fee income **grew 14% y-o-y**, mainly from **Trade Fees** (19% y-o-y) and **forex sales** (23% y-o-y)

3 Broaden consumer business, targeting attractive segments

Consumer YoY Loan Growth

Target: FY25 Group Loan 8%-10%



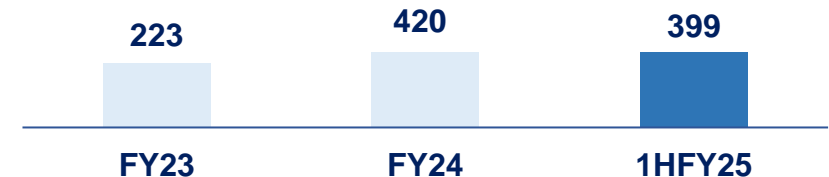
- Continued to **outgrow industry growth** (ABMB: 14% vs industry: 6%) and **gain loan market share** to 2.22% from 2.13% (Mar'24)

4 Target resilient ecosystems across their value chain

Sustainability Impact Program (SIP)[^] (Loan approved)

Stretch Target: Achieve RM560mil

Achieved 71% of FY25 full year stretch target



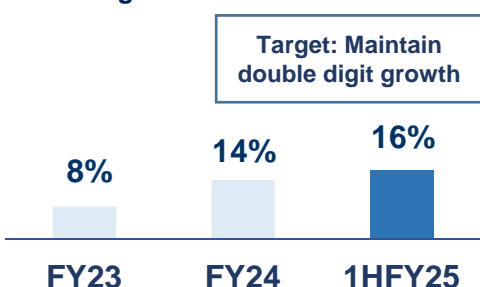
- Approved RM399mil** cumulative loans, representing **112% of FY25 full year target** and **71% of RM560mil stretch target**

[^] previously known as Sustainability Assistance Program (SAP)

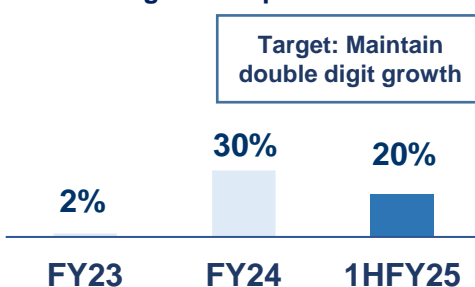
5 Become regional champion for selected economic corridors

Regional YoY Growth (Sarawak, Penang and Johor)

Total Regional Loan



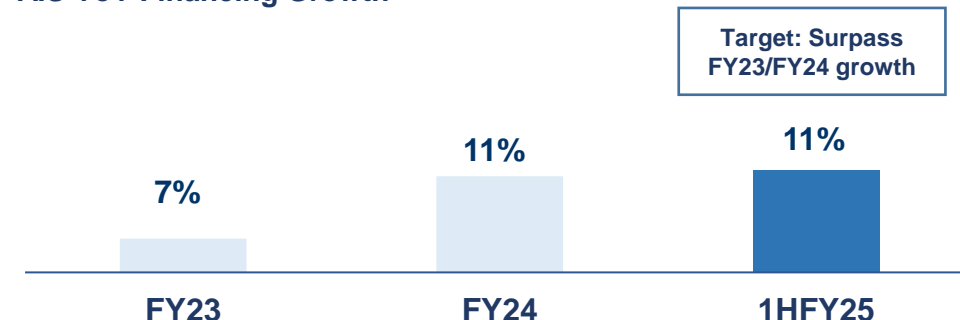
Total Regional Deposit



- Continued strong regional growth in both loans (+16% y-o-y) and deposits (+20% y-o-y) across Sarawak, Penang and Johor

7 Accelerate Islamic business, leveraging unique propositions

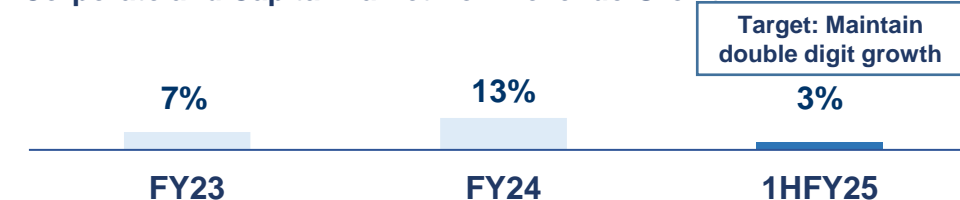
AIS YoY Financing Growth



- Continued to **scale up Halal in One acceptance** & working with various partners to widen reach; developing unique propositions to further scale Islamic business

6 Drive synergies & value creation in our corporate & capital market business

Corporate and Capital Market YoY Revenue Growth



- Slower corporate revenue growth** mainly due to higher funding cost
- However, **capital markets' revenue grew by 84% y-o-y** mainly driven from Corporate Finance deals (IPO, advisory and private placement)

8 Leverage partnerships to scale product offering, distribution and drive value

ESG Partnerships

Carbon Border Adjustment Mechanism (CBAM) & Northern Corridor Economic Region (NCER) workshops

- Partnered with Malaysian Investment Development Authority (MIDA) to run inaugural workshop in KL to help manufacturers & exporters with CBAM readiness
- Tri-party partnership with NCER & UNGCMYB to conduct Climate Action workshop for companies in northern region

We continue to make progress against our Topline Goals

	1	2	3
	<p>Grow our new sustainable banking business</p>	<p>Help customers adopt sustainable lifestyles and business practices</p>	<p>Reduce the Bank's greenhouse gas (GHG) emissions footprint</p>
Target	<p>Cumulative RM15.0 billion in new sustainable banking business by FY2027</p>	<p>Reduce customers under C5a* category to <20.0% by FY2030</p> <p><small>* C5 is replaced by C5a as per BNM's CCPT methodology changes and they share the same definition</small></p>	<p>Reduce Scope 1 and Scope 2 GHG emissions by 20% by FY2027 against FY2020 baseline</p>
Achievement as of 1HFY25	<p>Cumulative RM13.7 billion in new sustainable banking business</p>	<p>Reduced business and investment portfolio of C5a* to 20.5%</p>	<p>14.8% reduction in Scope 1 and Scope 2 GHG emissions against FY2020 baseline</p>
Key Updates	<ul style="list-style-type: none"> • Achieved RM399 mil from the Sustainability Impact Program (SIP) • Announced a new Islamic Sustainability Financing (ISF) Programme to support SMEs to reduce carbon footprint 	<ul style="list-style-type: none"> • The Bank successfully hosted Carbon Boarder Adjustment Mechanism (CBAM) workshop with MIDA to explore the potential of CBAM in sustainable industrial practices 	<ul style="list-style-type: none"> • Continued execution of the GHG emissions reduction strategy and upskilling of employees to develop sustainability capabilities

Key Takeaways for 1HFY25

- **Business growth:**
 - Strong **loans growth** momentum (12.0% year-to-date annualised), driven by all core segments.
 - **Treasury assets** grew 12.6% y-o-y.
- **Profitability:**
 - **Revenue up 15.2%** to **RM1.15 billion**.
 - **NIM** at 2.47% & **CIR** at 46.5%.
 - **NPAT** grew **9.1%** to **RM366.6 million**, with an annualised **ROE** of **10.3%**.
- **Balance sheet items:**
 - Overall **gross impaired loans** (GILs) at 2.02%.
 - **Credit cost** at **24.5bps** include pre-emptive provision.
 - **Dividend payout ratio** of **40%**, **conserving capital to fuel growth**.
- **Management guidance:**
 - Indicators are **on track**.
 - We **maintained** credit cost guidance.
- **ACCELER8 2027 Strategy:**
 - All pillars (except Pillar 6) are **on track**.
 - Continuing to expand market share to 2.68%.
 - Non-interest income grew 16% y-o-y.
 - Islamic financing grew 11% y-o-y.

	FY25 Guidance	1HFY25 Actual
Gross Loans	8% - 10%	12.0% YTD* (14.8% y-o-y)
Net Interest Margin	between 2.40 - 2.45%	2.47%
Cost to Income	approximately 48%	46.5%
Net Credit Cost	30 - 35bps	24.5bps in 1HFY25 (expect lower in 2HFY25)
ROE	> 10%	10.3%*
Dividend payout	40% - 50%	40%

* Annualised

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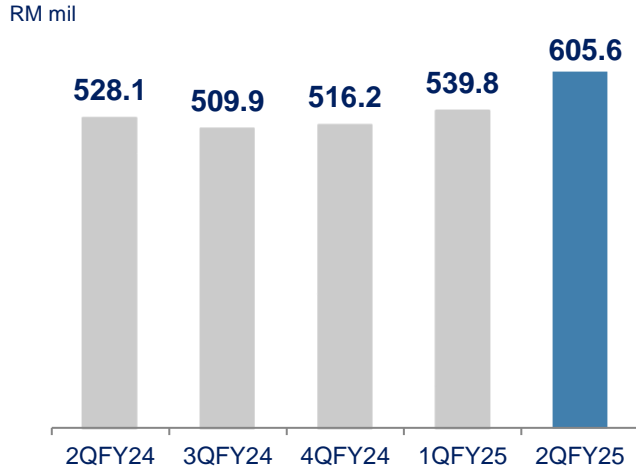
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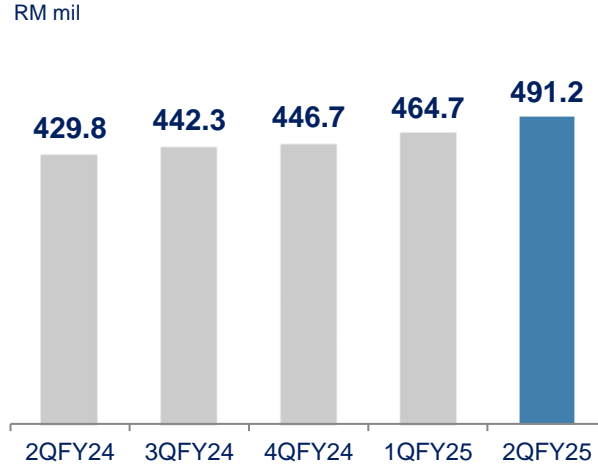
2QFY25 NPAT grew 7.5% q-o-q to RM189.9 million

Key Highlights:
Financial Performance

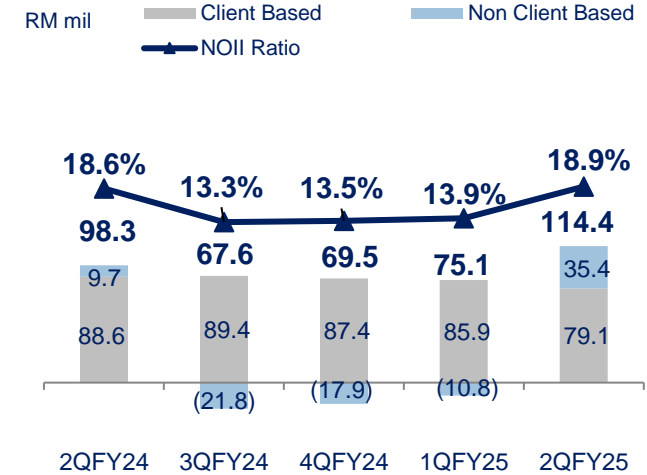
Revenue



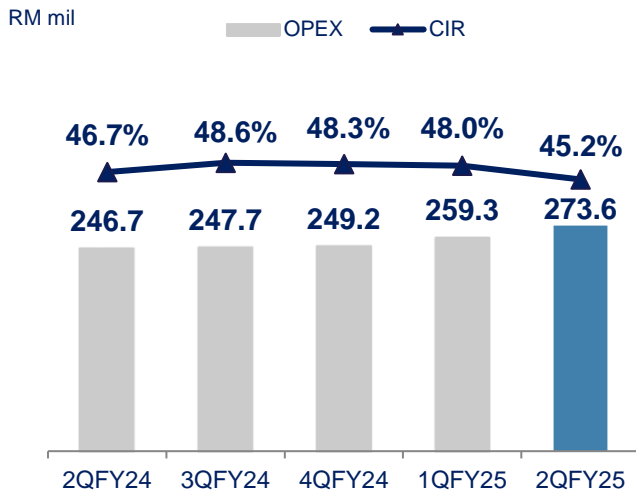
Net Interest Income & Islamic Net Financing Income



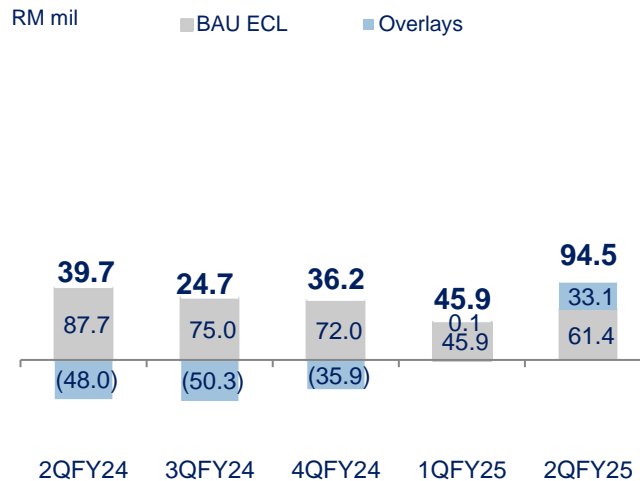
Non Interest Income & NOII Ratio



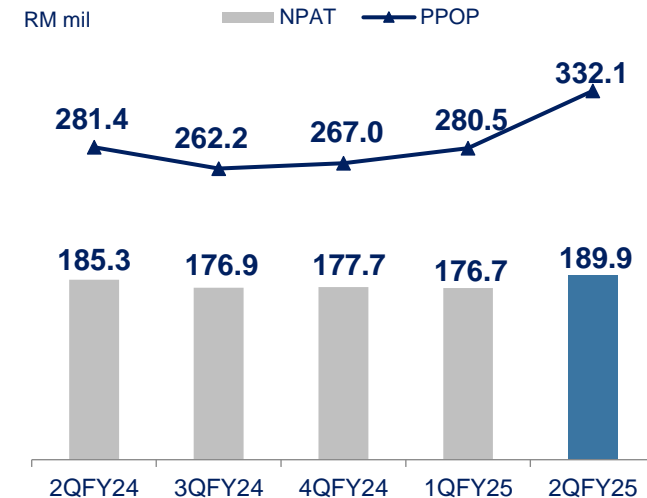
Operating Expenses & CIR Ratio



Expected Credit Losses ("ECL")



Pre-Provision Operating Profit & Net Profit



Note: Revenue and non interest income includes Islamic banking income

Income Statement	1QFY25 RM mil	2QFY25 RM mil	Q-o-Q Change Better / (Worse)	
			RM mil	%
Net Interest Income	346.1	364.3	} 26.5	5.7%
Islamic Net Financing Income	118.6	126.9		
Islamic Non-Financing Income	11.5	10.6	} 39.4	52.4%
Non-Interest Income	63.6	103.9		
Net Income*	539.8	605.6	65.9	12.2%
OPEX	259.3	273.6	(14.3)	(5.5%)
Pre-Provision Operating Profit (PPOP)	280.5	332.1	51.6	18.4%
Net Credit Cost	45.8	94.0	(48.2)	(>100%)
- BAU	45.7	60.8	(15.1)	(33.0%)
- Overlays	0.1	33.1	(33.1)	(>100%)
Expected Credit Losses on Financial Investments	0.1	0.6	(0.4)	(>100%)
Pre-tax Profit	234.5	237.5	3.0	1.3%
Net Profit After Tax	176.7	189.9	13.3	7.5%

- **Revenue** grew by RM65.9mil or 12.2% q-o-q due to:
 - Net interest income: +RM26.5mil or 5.7% q-o-q mainly due to higher loans volume.
 - Non-interest income: +RM39.4mil q-o-q:
 - ✓ Higher wealth management, FX sales & trade fees (+RM12.0mil)
 - ✓ Higher treasury & investment income (+RM46.2mil)
- **Operating expenses** was RM14.3mil higher mainly due to higher personnel cost, IT expenses and administrative expenses.
- **Pre-provision Operating Profit (PPOP)** increased by 18.4% q-o-q to RM332.1mil.
- **Net credit cost** was higher by RM48.2mil mainly due to higher overlays.
- **Net profit after tax** higher by 7.5% q-o-q mainly due to higher revenue growth.

Notes:

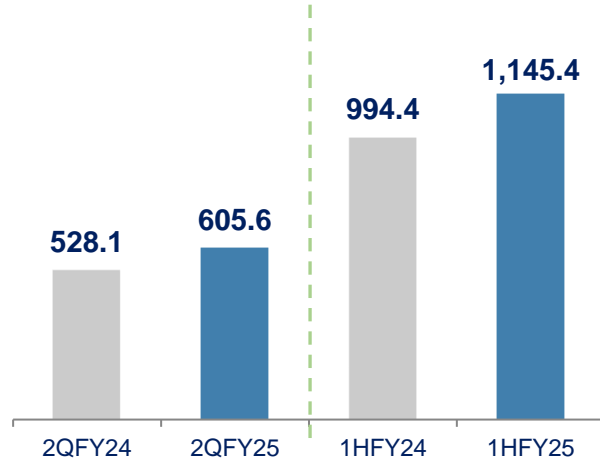
* Revenue, net interest income and non interest income includes Islamic banking income

1HFY25 NPAT grew 9.1% y-o-y to RM366.6 million

Key Highlights Y-o-Y:
Financial Performance

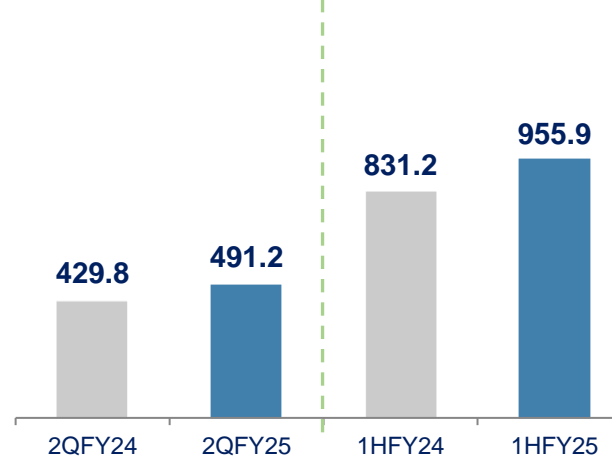
Revenue

RM mil



Net Interest Income & Islamic Net Financing Income

RM mil



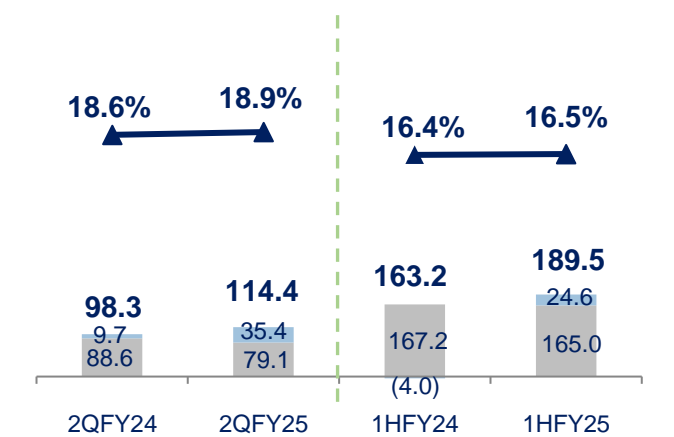
Non Interest Income & NOII Ratio

RM mil

Client Based

Non Client Based

NOII Ratio

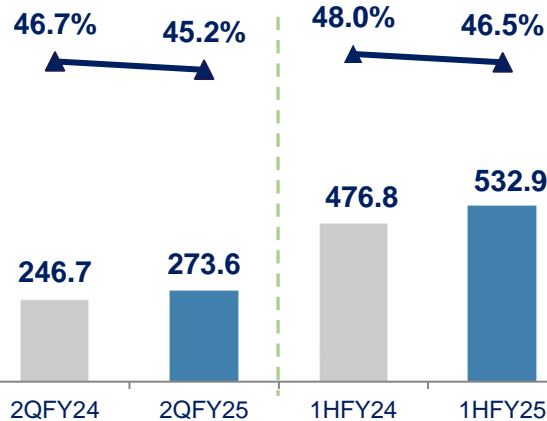


Operating Expenses & CIR Ratio

RM mil

OPEX

CIR

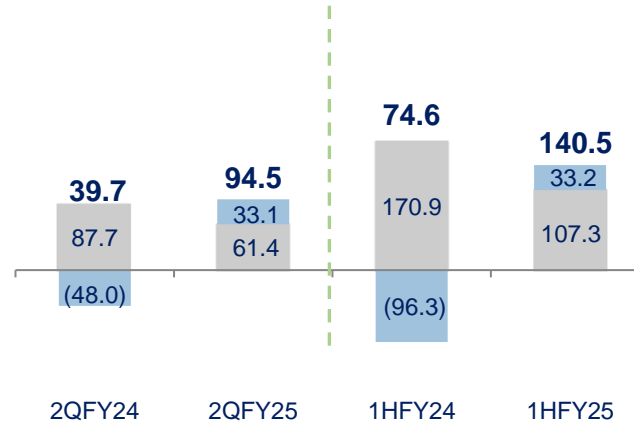


Expected Credit Losses ("ECL")

RM mil

BAU ECL

Overlays

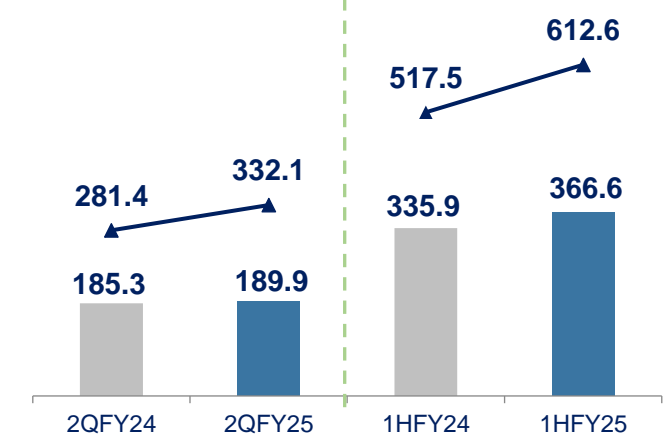


Pre-Provision Operating Profit & Net Profit

RM mil

NPAT

PPOP



Note: Revenue and non interest income includes Islamic banking income



Income Statement	2QFY24 RM mil	2QFY25 RM mil	Y-o-Y Change Better / (Worse)	
			RM mil	%
Net Interest Income	327.9	364.3	61.4	14.3%
Islamic Net Financing Income	101.9	126.9		
Islamic Non-Financing Income	7.9	10.6	16.2	16.4%
Non-Interest Income	90.4	103.9		
Net Income*	528.1	605.6	77.5	14.7%
OPEX	246.7	273.6	(26.8)	(10.9%)
Pre-Provision Operating Profit (PPOP)	281.4	332.1	50.7	18.0%
Net Credit Cost	39.7	94.0	(54.3)	(>100%)
- BAU	87.7	60.8	26.9	30.6%
- Overlays	(48.0)	33.1	(81.2)	(>100%)
Expected Credit Losses on Financial Investments	0.0	0.6	(0.5)	(>100%)
Pre-tax Profit	241.7	237.5	(4.1)	(1.7%)
Net Profit After Tax	185.3	189.9	4.6	2.5%

- **Revenue** grew by RM77.5 mil or 14.7% y-o-y due to:
 - Net interest income: +RM61.4mil or 14.3%, driven by higher loans volume.
 - Non-interest income: +RM16.2mil y-o-y:
 - ✓ Higher FX sales & trade fees (+RM10.1mil)
 - ✓ Higher treasury & investment income (+RM25.7mil)
- **Operating expenses** higher by RM26.8mil mainly from higher personnel expenses, IT expenses and marketing expenses.
- **Pre-provision Operating Profit (PPOP)** increased by 18.0% y-o-y to RM332.1mil.
- **Net credit cost** increased by RM54.3mil mainly due to absence of overlays write-back, offset by lower BAU ECL.
- **Net profit after tax** increased by 2.5% y-o-y mainly driven by higher revenue growth.

Notes:

* Revenue, net interest income and non interest income includes Islamic banking income

Income Statement	1HFY24 RM mil	1HFY25 RM mil	Y-o-Y Change Better / (Worse)	
			RM mil	%
Net Interest Income	632.9	710.4	124.7	15.0 %
Islamic Net Financing Income	198.2	245.5		
Islamic Non-Financing Income	11.9	22.0	26.3	16.1%
Non-Interest Income	151.3	167.5		
Net Income*	994.4	1,145.4	151.1	15.2%
OPEX	476.8	532.9	(56.0)	(11.8%)
Pre-Provision Operating Profit (PPOP)	517.5	612.6	95.0	18.4%
Net Credit Cost	74.4	139.8	(65.4)	(87.9%)
- BAU	170.7	106.6	64.1	37.6%
- Overlays	(96.3)	33.2	(129.5)	(>100%)
Expected Credit Losses on Financial Investments	0.2	0.7	(0.5)	(>100%)
Pre-tax Profit	443.0	472.1	29.1	6.6%
Net Profit After Tax	335.9	366.6	30.7	9.1%

- **Revenue** grew by RM151.1mil or 15.2% y-o-y due to:
 - Net interest income: +RM124.7mil or 15.0% y-o-y mainly due to higher loans volume.
 - Non-interest income: +RM26.3mil y-o-y:
 - ✓ Higher wealth management, FX sales & trade fees (+RM24.1mil)
 - ✓ Higher treasury & investment income (+RM28.5mil)
- **Operating expenses** was higher by RM56.0mil due to higher personnel cost, IT expenses and marketing expenses.
- **Pre-provision Operating Profit (PPOP)** grew by 18.4% y-o-y to RM612.6mil.
- **Net credit cost** was higher by RM65.4mil due to an absence of overlays write-back, offset by lower BAU ECL.
- **Net profit after tax** grew by 9.1% y-o-y mainly driven by higher revenue growth.

Notes:

* Revenue, net interest income and non interest income includes Islamic banking income

Balance Sheet	Jun 24 RM bil	Sep 24 RM bil	Q-o-Q Change	
			RM bil	%
Total Assets	78.6	81.0	2.4	3.0%
Treasury Assets*	15.6	16.1	0.5	3.4%
Gross Loans	57.1	59.1	2.0	3.5%
Net Loans	56.1	58.0	1.9	3.5%
Customer Deposits	57.8	59.0	1.1	2.0%
Total Available Funds [†]	63.2	65.1	1.9	3.0%
CASA Deposits	24.0	24.1	0.1	0.4%
Shareholders' Funds	7.2	7.4	0.2	3.3%
Gross Loans Growth (y-o-y)	14.8%	14.8%		
Net Loans Growth (y-o-y)	15.3%	15.1%		
Customer Deposits Growth (y-o-y)	11.6%	13.8%		
Total Available Funds [†] Growth (y-o-y)	11.3%	14.4%		
CASA Deposits Growth (y-o-y)	5.5%	5.3%		

- **Gross loans** grew by 3.5% q-o-q:
 - **SME loans:** +4.1% q-o-q mainly from Term Loans;
 - **Commercial loans:** +4.1% q-o-q mainly due to higher drawdown from several accounts;
 - **Corporate loans:** +2.1% q-o-q mainly due to higher drawdown from several accounts;
 - **Consumer loans:** +3.3% q-o-q mainly from Classic Mortgage (+4.5%) and Personal Financing (+3.4%).
- **Treasury assets:** +3.4% q-o-q mainly due to an increase from FVOCI portfolio and derivative financial assets.
- **Customer deposits** increased by 2.0% q-o-q:
 - FDs up RM1.9bil or 6.2% q-o-q, while
 - Money market deposits reduced RM0.9bil or 27.4% q-o-q.

Notes:

* Treasury assets comprise financial assets (FVOCI, FVTPL, AMC) & derivative financial assets

† Total Available Funds = Customer Deposits + Structured Investment Deposits + Deposits and Placements of Banks / F.I.s (excluding Interbank borrowings & including BNM Funds) + Subordinated Obligations. Total Funding is the denominator for Loan-to-Fund Ratio (LFR)

Balance Sheet	Mar 24 RM bil	Sep 24 RM bil	YTD Change	
			RM bil	%
Total Assets	76.9	81.0	4.1	5.3%
Treasury Assets*	14.4	16.1	1.7	11.6%
Gross Loans	55.7	59.1	3.3	6.0%
Net Loans	54.7	58.0	3.3	6.0%
Customer Deposits	57.4	59.0	1.6	2.7%
Total Available Funds ⁺	62.7	65.1	2.4	3.9%
CASA Deposits	23.9	24.1	0.2	1.0%
Shareholders' Funds	7.2	7.4	0.2	3.2%
Gross Loans Growth (y-o-y)	13.6%	14.8%		
Net Loans Growth (y-o-y)	14.2%	15.1%		
Customer Deposits Growth (y-o-y)	12.9%	13.8%		
Total Available Funds ⁺ Growth (y-o-y)	12.4%	14.4%		
CASA Deposits Growth (y-o-y)	12.1%	5.3%		

- **Gross loans** grew by 6.0% YTD:
 - **SME loans:** +5.9% YTD mainly from Term Loans;
 - **Commercial loans:** +6.3% YTD mainly due to higher drawdown from several accounts;
 - **Corporate loans:** +1.1% YTD;
 - **Consumer loans:** +7.0% YTD mainly from Classic Mortgage (+8.5%), Share Margin Financing (+10.1%) and Personal Financing (+7.3%).
- **Treasury assets:** +11.6% YTD mainly due to increase in government & corporate bond holdings for FVOCI, FVTPL & AMC portfolio, and derivative financial assets.
- **Customer deposits** increased by 2.7% YTD:
 - FDs up RM2.2bil or 7.2% YTD, and
 - CASA up RM0.2bil or 1.0% YTD, while
 - Money market deposits reduced RM1.0bil or 29.0% YTD.

Notes:

* Treasury assets comprise financial assets (FVOCI, FVTPL, AMC) & derivative financial assets

⁺ Total Available Funds = Customer Deposits + Structured Investment Deposits + Deposits and Placements of Banks / F.I.s (excluding Interbank borrowings & including BNM Funds) + Subordinated Obligations. Total Funding is the denominator for Loan-to-Fund Ratio (LFR)

Balance Sheet	Sep 23 RM bil	Sep 24 RM bil	Y-o-Y Change	
			RM bil	%
Total Assets	70.1	81.0	10.9	15.5%
Treasury Assets*	14.3	16.1	1.8	12.6%
Gross Loans	51.5	59.1	7.6	14.8%
Net Loans	50.4	58.0	7.6	15.1%
Customer Deposits	51.8	59.0	7.1	13.8%
Total Available Funds [†]	56.9	65.1	8.2	14.4%
CASA Deposits	22.9	24.1	1.2	5.3%
Shareholders' Funds	6.9	7.4	0.5	7.1%
Gross Loans Growth (y-o-y)	10.0%	14.8%		
Net Loans Growth (y-o-y)	10.1%	15.1%		
Customer Deposits Growth (y-o-y)	5.6%	13.8%		
Total Available Funds [†] Growth (y-o-y)	5.2%	14.4%		
CASA Deposits Growth (y-o-y)	(4.1%)	5.3%		

- **Gross loans** grew by 14.8% y-o-y:
 - **SME loans:** +16.4% y-o-y mainly from Term Loans;
 - **Commercial loans:** +16.2% y-o-y mainly due to higher drawdown from several accounts;
 - **Corporate loans:** +11.6% y-o-y due to higher drawdown from several accounts;
 - **Consumer loans:** +14.3% y-o-y mainly from Classic Mortgage (+17.2%), Share Margin Financing (+29.3%) and Personal Financing (+16.7%).
- **Treasury assets:** +12.6% y-o-y mainly due to increase in government & corporate bond holdings for FVOCI & AMC portfolio, and derivative financial assets.
- **Customer deposits** grew by 13.8% y-o-y:
 - FDs up RM6.9bil or 27.4% y-o-y, and
 - CASA up RM1.2bil or 5.3% y-o-y.

Notes:

* Treasury assets comprise financial assets (FVOCI, FVTPL, AMC) & derivative financial assets

[†] Total Available Funds = Customer Deposits + Structured Investment Deposits + Deposits and Placements of Banks / F.I.s (excluding Interbank borrowings & including BNM Funds) + Subordinated Obligations. Total Funding is the denominator for Loan-to-Fund Ratio (LFR)

	Financial Ratios	2QFY24	1QFY25	2QFY25	1HFY24	1HFY25
Shareholder Value	Return on Equity	11.1%	10.0%	10.6%	10.1%	10.3%
	Earnings per Share	12.0sen	11.4sen	12.3sen	21.7sen	23.7sen
	Net Assets per Share	RM4.47	RM4.63	RM4.79	RM4.47	RM4.79
Efficiency	Net Interest Margin	2.53%	2.45%	2.49%	2.48%	2.47%
	Non-Interest Income Ratio	18.6%	13.9%	18.9%	16.4%	16.5%
	Cost to Income Ratio	46.7%	48.0%	45.2%	48.0%	46.5%
Balance Sheet Growth	Net Loans (RM bil)	50.4	56.1	58.0	50.4	58.0
	Customer Deposits (RM bil)	51.8	57.8	59.0	51.8	59.0
	Total Available Funds (RM bil)	56.9	63.2	65.1	56.9	65.1
Asset Quality	Net credit cost (basis points)	7.8	8.1	16.3	14.8	24.5
	Gross Impaired Loans Ratio	2.5%	2.2%	2.0%	2.5%	2.0%
	Net Impaired Loans Ratio	1.5%	1.3%	1.1%	1.5%	1.1%
	Loan Loss Coverage Ratio [^]	120.0%	111.6%	112.1%	120.0%	112.1%
Liquidity	CASA Ratio	44.2%	41.5%	40.9%	44.2%	40.9%
	Loan to Deposit Ratio	99.3%	98.7%	100.2%	99.3%	100.2%
	Loan to Fund Ratio	88.6%	88.2%	88.7%	88.6%	88.7%
	Liquidity Coverage Ratio	154.3%	163.0%	149.5%	154.3%	149.5%
	Net Stable Funding Ratio	117.3%	112.9%	114.8%	117.3%	114.8%
Capital	Common Equity Tier 1 Capital Ratio*	12.9%	12.2%	12.4%	12.9%	12.4%
	Tier 1 Capital Ratio*	13.7%	12.9%	13.6%	13.7%	13.6%
	Total Capital Ratio*	17.5%	16.4%	17.1%	17.5%	17.1%

Note: ^ Loan Loss Coverage includes Regulatory Reserve provision [excluding Regulatory Reserve: 105.6% at 2QFY25 (vs. 97.2% at 1QFY25)]

** Capital ratios without transitional arrangement*

THANK YOU

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